

SHIPPAX

FERRY CONFERENCE 20

The 18th annual onboard ferry conference

Main sponsors:



SHIPPAX, its sponsors and DFDS welcome you all next year on board PEARL SEAWAYS for the SHIPPAX FERRY CONFERENCE 2020!

Over 450 delegates are expected, representing ferry operators and suppliers from all over the world.

WHERE? PEARL SEAWAYS

ROUTE? Copenhagen, DK - Oslo, NO - Copenhagen, DK

WHEN? 1-3 April, 2020

SEE YOU ON BOARD!

www.shippaxferryconference.com

Exhibition specifications

Included in the Exhibition price:

- Exclusive exhibition area during all conference days
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
- Password & free access to Shippax Online News service at www.shippax.com
- Weekly newsletter. Sent out each Friday to your personal e-mail
- Favorable discount upon booking an advertisement in Shippax publications



Main sponsor:



Sponsors & exhibitors:



Sponsorship specifications

Included in the Main Sponsorship (x2): **1 sold / 1 reserved**

- Exclusive sponsorship with company logo as part of the Shippax Ferry Conference logo, visible in all marketing
- Welcome the delegates to the conference together with Shippax during the opening ceremony
- Shared sponsorship of the dinner the first day of the conference
- Welcome speech to the delegates at the dinner
- Exhibition table
- Opportunity to submit an article in the conference catalogue
- Opportunity to submit a full-page advertisement in the conference catalogue
- 4 complimentary delegate / cabin fees
- First option organized table seating
- Company presentation and logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
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Included in the Dinner Sponsorship: **SOLD OUT**

- Exclusive sponsor of a chosen Dinner
- Opportunity to address the delegates during the Dinner
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Lunch Sponsorship: **1 available**

- Exclusive sponsor of a chosen Lunch
- Opportunity to address the delegates during the Lunch
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Pre Dinner drink Sponsorship: **SOLD OUT**

- Exclusive sponsor of a chosen Dinner Drink
- Opportunity to address the delegates during the Dinner Drink
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Sponsor:



Included in the Coffee break Sponsorship (x2): **SOLD OUT**

- Exclusive sponsor of a chosen Coffee break
- Opportunity to address the delegates during the Coffee break
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
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Included in the Breakfast Sponsorship (x2):

- Exclusive sponsor of a chosen Breakfast
- Opportunity to address the delegates during the regular conference program
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Happy Hour Sponsorship: **SOLD OUT**

- Exclusive sponsor of the Happy Hour
- Opportunity to address the delegates during the Happy Hour
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Night Cap Sponsorship (x2): **1 reserved**

- Exclusive sponsor of a chosen Night cap
- Opportunity to address the delegates after the Dinner
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
- Password & free access to Shippax Online News service at www.shippax.com
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Sponsor:





 **ABB** Power and productivity for a better world™  **carus**



Included in the Conference bag Sponsorship (x1): **SOLD OUT**

- Exclusive sponsor of the Conference bag
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Sponsor:



Included in the Badge Sponsorship (x1): **Reserved**

- Exclusive sponsor of the Badge
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor.
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Buses Sponsorship (x1):

- Exclusive sponsor of the buses sponsorship
- Opportunity to address the delegates on the bus to the terminal
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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Included in the Speakers Gift Sponsorship (x2):

- Exclusive sponsor of the speakers gift
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
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- Insert, one brochure or one give-away in the conference delegate bag
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Included in the Refreshments/Beverages Sponsorship:

- Exclusive sponsor of the Refreshments
- Opportunity to share an exhibition sponsor table with other sponsors
- First option organized table seating
- Company logo on Shippax Ferry Conference's website, including link to the website of the sponsor/exhibitor
- Company logo included in all Shippax Ferry Conference's PR and marketing brochures
- Company logo on the screen saver shown between the sessions in the conference hall
- Insert, one brochure or one give-away in the conference delegate bag
- Company presentation on Shippax Ferry Conference's website
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REGISTRATION & BOOKING FORM (please print)

Compulsory information for ferry booking *To be shown on the badge

Male Female Date of birth (year/month/date): ____ / ____ / ____ Nationality: _____

First name*: _____ Last name*: _____

Professional title*: _____

Company*: _____ VAT number: _____

Nature of business*: _____

Address: _____

Postal code: _____ City: _____ Country: _____

Phone: _____ Mobile phone: _____

E-mail: _____

Invoicing address (if different from above)

First name: _____ Last name: _____

Company: _____ VAT number: _____

Nature of business: _____

Address: _____

Postal code: _____ City: _____ Country: _____

Phone: _____ Fax: _____

CONFERENCE FEES

**include (for each delegate): conference attendance; cabin (as chosen below) Copenhagen-Oslo and return; two breakfasts, two lunches, two dinners including beer, wine, water, dinner drinks, happy hour and night caps.

(Fixed prices in SEK. Rates of exchange may vary.)

	SEK	EUR	USD
Single cabin/one delegate			
<input type="checkbox"/> Inside cabin**	15,950	1,515	1,720
<input type="checkbox"/> Outside cabin**	17,950	1,705	1,935
<input type="checkbox"/> Commodore outside**	22,950	2,180	2,470
<input type="checkbox"/> Commodore de Luxe outside**	25,950	2,465	2,795
Double cabin/two delegates			
<input type="checkbox"/> Inside cabin**	27,150	2,580	2,925
<input type="checkbox"/> Outside cabin**	30,500	2,895	3,285
<input type="checkbox"/> Commodore outside**	39,050	3,710	4,205
<input type="checkbox"/> Commodore de Luxe outside**	44,150	4,195	4,755

We want to share cabin: (Please note: delegates who share cabin must send in two separate registration forms)

Name 1: _____ Name 2: _____

Dietary or special requirements and food allergies - please let us know.

REGISTRATION / PAYMENT

All participants who wish to attend the conference must be registered. Please note that firm registration is only valid after your payment of the invoice. **Participants are requested to return one registration form per participant to Shippax** by fax or by mail, to the fax number and address listed below. Please keep a copy of the form, and your payment, for your records.

BOOKING CONFIRMATION

During March 2020, a formal letter of confirmation will be sent to you based on your registration form and payment. Please present this confirmation at the registration desk at the conference venue as proof of your registration.

CANCELLATIONS

Should you be unable to attend the conference, a substitute participant is always welcome at no extra charge if he/she carries a letter of authorisation from the original participant and if the conference office has been notified of the name of the substitute participant before the conference. If cancellation is made **before** March 1th, 2020, a fee of SEK 950 will be charged. If cancellation is made **after** March 1th, 2020, no refunds will be made, and full payment is required.

Date: _____ Signature: _____

Payment instructions will follow on the invoice.
Please note, the number of delegates will be limited.

BOOKING FORM - Exhibition and Sponsorships

Fixed prices in SEK. Rates of exchange may vary.

We hereby book*:	Price SEK	Price EUR	Price USD	
<input type="checkbox"/> Main sponsor..... 1 sold / 1 reserved	240,000	22,795	25,890	
<input type="checkbox"/> Dinner 1/4.....	105,000	9,975	11,310	Sold out!
<input type="checkbox"/> Lunch 1/4..... Sold out!	80,000	7,640	8,670	
<input type="checkbox"/> Welcome drink 1/4.....	55,000	5,250	5,960	Sold out!
<input type="checkbox"/> Coffee 1/4.....	55,000	5,250	5,960	Sold out!
<input type="checkbox"/> Breakfast 1/4.....	65,000	6,210	7,045	
<input type="checkbox"/> Night cap 1/4..... Reserved	55,000	5,250	5,960	
<input type="checkbox"/> Happy Hour 1/4.....	55,000	5,250	5,960	Sold out!
<input type="checkbox"/> Refreshments/Beverages.....	55,000	5,250	5,960	
<input type="checkbox"/> Exhibition area/stand including speed speech 10 min (limited places).....	75,000	7,165	8,125	
<input type="checkbox"/> Exhibition area/stand.....	45,000	4,275	4,875	
<input type="checkbox"/> Conference bag**.....	55,000	5,250	5,960	Sold out!
<input type="checkbox"/> Badge**.....	55,000	5,250	5,960	Reserved
<input type="checkbox"/> Speakers Gift**.....	30,000	2,865	3,250	
<input type="checkbox"/> Buses from hotels to terminal and from terminal to central station.....	40,000	3,820	4,335	
<input type="checkbox"/> Company business profile (one full page in the conference catalogue).....	25,000	2,390	2,710	
<input type="checkbox"/> Advertisement in Shippax publications (As a delegate you will receive favourable discount. You will be contacted.)				

* The booking is binding and non refundable ** Please note: Additional cost, contact conference@shippax.se

First name: _____ Last name: _____
 Professional title: _____
 Company: _____ VAT number: _____
 Nature of business: _____
 Address: _____
 Postal code: _____ City: _____ Country: _____
 Phone: _____ Fax: _____
 E-mail: _____
 Date: _____ Signature: _____

Main sponsor:



Sponsors & exhibitors:

